

**Position:** Commercial Sales A&D  
**Department:** Commercial Sales  
**Job Status:** Full-Time  
**Location:** San Antonio or Austin Texas

**Summary:**

Karndean Designflooring Commercial Business Group is looking to hire a Commercial Business Manager to be based in either San Antonio or Austin Texas. Karndean Designflooring is a leading global manufacturer and supplier of home and commercial luxury vinyl tile (LVT) flooring. Its US-based business is headquartered in Pittsburgh, with additional showrooms and distribution centers in Las Vegas and Fort Worth.

**Key Job Responsibilities:**

- Responsible for all sales activities from lead generation to sales closure through a framework of both specified and unspecified projects. Identify the top commercial-based architectural firms, flooring contractors and commercial interior designers.
- Track commercial projects from specification through completion. Prospect for projects utilizing the latest spec software to build a growing pipeline while maintaining accurate information in the Karndean Designflooring CRM system.
- Expected to lead and collaborate product initiatives and promotions that lead to sales growth and market share gain. Provide monthly sales forecast.
- Ability to gather customer, market and competitive intelligence and translate that into strategic plans, actions, opportunities and forecasts.

**Qualifications:**

- 2 plus years of commercial sales experience calling on the commercial markets.
- BS/Interior Design or Business Degree.
- Someone who wants to grow our established market.
- Organizational skills.

If you would like to apply for this opportunity, please email your resume and a cover letter to [christopher.ferrara@karndean.com](mailto:christopher.ferrara@karndean.com).

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Karndean Designflooring creates premium-quality luxury vinyl tile inspired by wood and stone from around the world. In doing so, we offer customers the personal touch of a family-owned business - something we're proud to have been since the start in 1973.



Innovation, bold thinking and a trailblazing spirit are embedded in our DNA. They're what allowed founder Mike Walker to recognize the immense potential for luxury vinyl flooring long before others entered the market - and they're what allow us to continue delivering for customers today, with hundreds of products to beautify both residential and commercial spaces.

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West Coast Distribution, 4230 N 5th Street, Suite 100, North Las Vegas, NV 89030

Central Distribution, 14201 Sovereign Road, Suite 141, Fort Worth, TX 76155